

## KAILIN WANG

Counsel

Fangda Partners

+86 21 2208 1163

[kailin.wang@fangdalaw.com](mailto:kailin.wang@fangdalaw.com)



### PRACTICE AREAS

MS. WANG SPECIALIZES IN CROSS-BORDER CORPORATE COMPLIANCE RISK MANAGEMENT, GOVERNMENT ENFORCEMENT RESPONSE, AND COMPLIANCE SYSTEM DEVELOPMENT. SHE BRINGS EXTENSIVE EXPERIENCE IN ANTI-COMMERCIAL BRIBERY, DATA SECURITY COMPLIANCE, AND ESG REGULATORY MATTERS. HER SERVICES COVER THE ENTIRE COMPLIANCE LIFECYCLE. SHE EXCELS IN CRAFTING COMPLIANCE SOLUTIONS FOR MULTINATIONAL ENTERPRISES THAT ALIGN WITH REQUIREMENTS ACROSS MULTIPLE JURISDICTIONS, INCLUDING CHINA, THE US, THE EU, AND THE UK.

Ms. Wang specializes in corporate investigations and regulatory compliance matters, with particular focus on anti-commercial bribery, data security compliance, and ESG regulations. Her services cover the entire compliance lifecycle, from preventive measures to crisis management, crafting solutions that align with requirements across multiple jurisdictions including China, the US, the EU, and the UK. She has developed significant expertise in helping multinational and domestic clients navigate complex compliance challenges and respond to government enforcement actions.

With over a decade of experience, Ms. Wang has conducted numerous internal investigations under Chinese anti-bribery laws and the U.S. Foreign Corrupt Practices Act. Her investigation experience spans across highly regulated industries including technology, healthcare, automotive, retail, and financial services sectors. She regularly leads sensitive investigations involving corruption, fraud, and regulatory violations.

Ms. Wang provides comprehensive compliance services, from preventive measures to crisis management. She has substantial experience in designing and implementing compliance programs that meet both Chinese regulatory requirements and international standards. She leads compliance due diligence for corporate transactions, develops risk-based training programs, and offers strategic regulatory guidance.

Ms. Wang has established strong capabilities in managing interactions with Chinese regulatory authorities, such as Disciplinary Inspection Commissions, Administration for

Market Regulation, etc. She advises clients on risk mitigation strategies and helps strengthen their compliance programs to address regulatory scrutiny.

## **REPRESENTATIVE MATTERS AND CASES**

### White-collar crimes / Anti-corruption and anti-bribery

- Due Diligence
  - Represent a leading listed European automotive company listed in the US and Hong Kong and its subsidiaries in conducting anti-corruption and human-rights related compliance due diligence for its multi-billion-dollar investments across all aspects of the electric vehicle industry. This includes, but is not limited to, mineral processing, battery manufacturing, EV production, car manufacturing, and car shipping logistics, etc.
  - Represent a China-based U.S.-listed company and its subsidiaries in conducting anti-corruption and/or data compliance due diligence for multi-billion-dollar investments across diverse industries, including new-energy, healthcare, media, new retail, finance, e-commerce, technology, consumer, social security and insurance, AIGC, tax agent, big data, transportation, and advertising.
  - Represent a leading e-commerce company and its subsidiaries in conducting anti-corruption compliance due diligence and data compliance due diligence for mergers and acquisitions projects across various industries including healthcare, media, retail, artificial intelligence, and big data.
  - Represent other various leading companies in finance, aviation, medical equipment to conduct anticorruption due diligence in connection with their investments in China.
- Internal Investigation
  - Represent a leading U.S. household products company in conducting internal investigations into conflicts of interest between employees and distributors, including employee-distributor collusion schemes involving high discounts, free products, and other forms of benefits channeled to customers through distributors, as well as false expense reimbursements by employees.
  - Represent a leading Switzerland construction materials equipment company in conducting internal investigations into conflicts of interest between employees and distributors, including employee-distributor collusion to receive rebates/kickbacks through high discount arrangements, channeling benefits to customers through distributors, and bid rigging issues.

- Represent a leading U.S. pharmaceutical company in conducting multiple internal investigations into potential compliance violations, including issues with internal incentive systems, third-party collaborations, business entertainment practices, and off-label product promotion in connection with commercial bribery investigations by the Chinese government.
- Represent a leading U.S. pharmaceutical company in its internal investigations, investigating its distributor onboarding, rebates, discount and resource allocating policies and issues, and identify its sales teams' conflict of interests with its distributors.
- Represent a leading U.S. laboratory equipment company in its several internal investigations of potential FCPA and China commercial bribery violations in connection with its sales teams' conflict of interests with its distributors, receiving kickbacks from distributors, providing kickbacks through agents to clients, false reimbursements, and bid rigging issues.
- Represent a leading U.S. retails company in its several internal investigations of potential FCPA and China commercial bribery violations in connection with its sales teams' conflict of interests with its distributors, receiving kickbacks from distributors and service providers, embezzlements, etc.
- Represent a leading global pharmaceutical company in various internal investigations, including FCPA, Chinese commercial bribery, embezzlement, accounting fraud, conflict of interest and other internal investigation, and advise the client in improving its compliance program.
- Represent a leading U.S. chemical equipment company in its internal investigation of potential bribery violations in connection with its management's conflict of interests with its distributors, receiving kickbacks, false reimbursements, and provisions of false tender materials.
- Represent other various leading companies in pharmaceutical, internet, insurance, finance, education, engineering, aircraft manufacturing, chemical equipment, hotel and leisure, human resource, logistics industries, etc., in their investigations of potential FCPA and commercial bribery violations.
- Regulatory, Compliance System, and Compliance Training
- Provide a leading U.S. medical equipment company with ongoing compliance regulatory updates on anti-commercial bribery, anti-trust, social credit system, advertisement, personal information protection, data protection and cyber security, sanctions and export control. Also update the company's donations, sponsorship, and funding policies and agreements to align with the latest regulatory requirements.
- Represent several leading multinational medical companies in inquiries by the government Procurement Office regarding drug pricing and credit-losing

communications. Successfully avoided being included in the discredited entities list.

- Provide a leading European automotive company listed in the US and Hong Kong with updates and compliance training on anti-corruption, data compliance, criminal third-party supervision and evaluation mechanism, and social credit system.
- Represent a leading German automotive supplier in establishing and improving its compliance system, coordinating third-party collaboration to address potential dawn-raid inspections by criminal and administrative law enforcement agencies such as public security, supervision, procuratorate, administration for market regulation (“AMR”), tax, and customs.
- Represent a leading pharmaceutical company in its various investigations by AMR as well as internal investigation of potential FCPA and commercial bribery violations.
- Represent a UK based leading catering company in an investigation by AMR relating to potential violations of Chinese commercial bribery.
- Represent a leading U.S. listed film and television games, e-commerce company in building up its compliance culture including establishing compliance policies, crisis management charter, and compliance system in compliance with the FCPA and Chinese commercial bribery laws.
- Represent various companies to build their compliance programs in compliance with the FCPA, the UK Bribery Act and Chinese commercial bribery laws.

#### Data Compliance

- Provide a leading European automotive company listed in the US and Hong Kong with updates and compliance training on data compliance.
- Provide a leading Japanese automotive company listed in Japan with consulting services on whistleblowing system data compliance.
- Represent a global pharmaceutical company listed in Europe and its subsidiaries in conducting PRC data compliance gap analysis, drafting intragroup data transfer agreement, preparing personal information protection impact assessments, preparing and managing the submission of standard contracts for data export.
- Represent a leading oil & gas listed-company and its subsidiaries in conducting PRC data compliance gap analysis, advising on cross-border data transfers, and drafting privacy notices and consent letters.
- Represent a global cybersecurity equipment company listed in Europe and its

subsidiaries in conducting a PRC data compliance gap analysis in their various business scenarios in China, and provided tailored recommendations for improvement.

- Represent a U.S.-listed food company and its subsidiaries in updating its personal information processing agreements, formulating personal information collection consent forms, advising on cross-border data transfers, etc.
- Represent a China-based U.S.-listed company and its subsidiaries in conducting anti-corruption and/or data compliance due diligence for multi-billion-dollar investments across diverse industries, including healthcare, media, new retail, finance, e-commerce, technology, consumer, social security and insurance, AIGC, tax agent, big data, transportation, and advertising.
- Represent a China-based U.S.-listed company and its subsidiaries in conducting comprehensive data mappings, data protection impact assessment and providing tailored recommendations.
- Represent various multinational companies in conducting cross-border data and state secret reviews, ensuring compliance with relevant regulations.
- Advise various multinational clients on the development and implementation of strategies to comply with laws and regulations regarding cross-border data transfer, data retention, server localization, and data usage during investigations, among other areas.

#### Others

- Represent a leading UK-based international home appliance design and manufacturing company in collecting evidence and reporting competitors' violations of advertising law, anti-competition law, consumer law, and IP-related law to authorities, including the AMR, while also providing advice on subsequent dispute resolution.
- Advise a leading pharmaceutical company on potential risks related to Advertising Law.
- Represent a liquidator, in reviewing documents to determine measures to recover funds that have been transferred out of the company by the shareholders/executives through third-party or self-reimbursement. This was to address potential legal disputes in China.

## OTHER INFORMATION

### Education

- Peking University, LL.B

### **Professional Qualification**

- Admitted to practice in the PRC

### **Professional Background**

Before joining Fangda Partners in 2014, Ms. Wang worked in anti-corruption legal practice at reputable international law firms.