

## SCARLETT XIAO

Counsel

Fangda Partners

+86 158 2114 4332

[Scarlett.xiao@fangdalaw.com](mailto:Scarlett.xiao@fangdalaw.com)



### PRACTICE AREAS

MS. XIAO SPECIALIZES IN M&A, PRIVATE EQUITY AND GENERAL CORPORATE.

### REPRESENTATIVE MATTERS AND CASES

#### Strategy Investment and M&A

- Represented Jinan High-tech Capital in its USD 250 million Series A++ investment in an automotive joint venture established by Geely and Mercedes-Benz in Singapore
- Represented PAG, together with CITIC Capital, Ares, ADIA, Mubadala and Dalian Wanda Commercial Management Group Co., Ltd., in their RMB 60 billion joint investment in Newland
- Represented Jin Jiang Hotels (SH. 600754) in acquiring controlling stakes in Lavande Hotels, ZMax Hotels and Xana Hotelle
- Represented PAG in its pre-IPO investment in Zhuhai Wanda Commercial Management Group Co., Ltd., a leading commercial management services and property management services provider
- Represented EF Education First in Permira's acquisition of the majority stake in EF Kids & Teens English business, including its Swiss headquarters and its China and Indonesia businesses. EF Education First is a leading cross-border English training institution
- Represented Alibaba Investment in its acquisition of 100% equity interest in NetEase Kaola, a cross-border e-commerce platform under NetEase Group
- Represented GLP and HOPU in its sale of shares in the upper fund established by GLP, Vanke and HOPU

- Represented Kingsoft Cloud in its acquisition of 100% equity interest in Camelot, a leading business solutions and IT service provider
- Represented XinJin Capitale in completing a series of strategic equity investments in various target companies
- Represented Pfizer Upjohn in its collaboration with Yinshu Health, an internet hospital platform
- Represented AB InBev in acquiring Blue Girl Beer
- Represented Cornerstone Capital in acquiring a leading healthcare institution group
- Represented ESR (E-Shang Redwood Group) in providing legal services for its logistics asset acquisitions and divestitures in China

#### Private Equity Investment

- Represented PAG in investments in property management, ESG and other sectors
- Represented TPG in investments in healthcare and other sectors
- Represented Boyu Capital in investments in AI, TMT and other sectors
- Represented IDG Capital in investments in smart mobility, property management, consumer retail and other sectors
- Represented Ant Financial and Alibaba in their strategic investments in multiple companies, including in multiple rounds of Alibaba's equity investment in Xiao Hong Shu
- Represented Primavera Capital in investments in smart mobility, healthcare and other sectors
- Represented CICC in investments in TMT, healthcare, logistics warehousing and other sectors
- Represented CITIC in investments in healthcare and other sectors
- Represented CDH in investments in healthcare, express delivery and logistics, and other sectors

#### Capital Markets

- Advising CStone Pharmaceuticals as the company's counsel on its IPO listing on the HKEx
- Represented investors in iKang Group in the group's delisting from the NASDAQ and its privatization

#### General Corporate

- Advised State Grid International Development Co., Ltd., China CAMC Engineering Co., Ltd., Mubadala Development Company, Zhaopin, SAIC Motor and other companies on legal issues related to their daily operations

## **OTHER INFORMATION**

### **Education**

- Tsinghua University, School of Economics and Management, M.B.A. (2025)
- Fudan University School of Law, LL.B. (2015) and LL.M. (2018)

### **Professional Qualification**

- Admitted to practice in the PRC

### **Professional Background**

Ms. Xiao joined Fangda Partners in 2018.