

Qiujie Tan

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PRACTICE AREAS

QIUJIE SPECIALIZES IN ADVISING MULTINATIONAL CORPORATIONS ON CROSS-BORDER INVESTMENTS IN THE MIDDLE EAST, UK AND EU, SOUTHEAST ASIA, RUSSIA AND CHINA'S CLEAN AND CONVENTIONAL ENERGY SECTORS (INCLUDING OIL AND GAS, LNG, POWER, RENEWABLES, INFRASTRUCTURE AND MINING), WITH PRACTICE AREAS RANGING FROM M&A TO GREENFIELD DEVELOPMENT, PROJECT FINANCE, CORPORATE FINANCE, JOINT VENTURES, CORPORATE GOVERNANCE AND REGULATORY COMPLIANCE. QIUJIE ALSO HAS EXTENSIVE EXPERIENCE IN SOURCING LONG-TERM OR SPOT LNG FROM INTERNATIONAL SUPPLIERS FOR CHINESE COMPANIES.

REPRESENTATIVE MATTERS AND CASES

- Advised various Chinese companies on their LNG trading business, covering spot and mid-to-long-term LNG procurement and sales, operations under the LNG sale and purchase agreements, and strategies for dealing with potential disputes
- Advised multinational companies on the investment or divestment of oil and gas assets, involving jurisdictions such as China, the United Arab Emirates, Iraq, the Philippines, Indonesia, Sri Lanka, Russia and Gabon, with work covering legal due diligence, transaction documentation and negotiations
- Advised various Chinese companies on the development, investment and financing of overseas traditional power and renewable energy projects (including hydropower, wind, solar, waste-to-energy), involving Europe, Africa, Latin America and Southeast Asia
- Advised various Chinese companies on their overseas mining investments

* including matters completed before joining Fangda

OTHER INFORMATION

Education

- China University of Political Science and Law, LLM in Civil and Commercial Law (2016)
- University of Hamburg, LLM in European and International Law (2015)
- Nanjing, LLB (2013)

Professional Qualification

- Qualified to practice in the PRC

Work Language

- Mandarin (Native)
- English (Fluent)

Publications

- “Focus on the UK National Security Review”, China Forex, Vol.8 2023
- “Take-or-Pay Regime in Long-Term Natural Gas Agreements: International Experience and China’s Practice”, Energy Observer, June 2019

Professional Background

Qiujie joined Fangda in 2024. Before joining the firm, she worked at a well-known international law firm, focusing on energy, natural resources and infrastructure related practice.