

XIAOTONG JIA

Partner | Beijing

Registered Foreign Lawyer (New York, USA) | Hong Kong

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PRACTICE AREAS

MS. JIA SPECIALIZES IN MERGERS AND ACQUISITIONS, PRIVATE EQUITY AND GENERAL CORPORATE.

REPRESENTATIVE MATTERS AND CASES

Private Equity Investment/M&A

- Represented Alibaba Investment in connection with its acquisition of 100% equity interests in NetEase Kaola, a cross-border e-commerce platform under NetEase Group
- Represented HOPU Investments in connection with its investment in a leading cosmetics company in China
- Represented Morgan Stanley Private Equity and management in connection with their sale of a control stake in HuangJiHuang Restaurant Group
- Represented Affinity Equity Partners in connection with its formation of a joint venture with a state-owned enterprise in dairy industry and its subsequent exit therefrom
- Represented a consortium led by TPG Capital in connection with its investment in APM Monaco
- Represented MBK Partners in connection with its proposed investment in a leading video game company in Asia
- Represented Ant Financial in connection with Alibaba Group's equity investment in Ant Financial
- Represented Alibaba Investment in connection with its US\$280 million equity investment in a leading online auto broker
- Represented Boyu Capital in connection with its contemplated investment in

an insurance company

- Represented Goldman Sachs in connection with its strategic investment in China Huarong Asset Management Company
- Represented KKR in connection with its divesture from an A-share listed portfolio
- Represented KKR in connection with its equity investment in a wealth management company
- Represented KKR in connection with its contemplated investment in a mechanical manufacturing company listed in Singapore
- Represented Oriza Holdings and its co-investors in connection with the consortium's RMB2.5 billion investment in Shunfeng Express
- Represented Primavera in connection with its equity investment in a hospital management company
- Represented TPG Capital in connection with its HK\$1.1 billion equity plus convertible bond investment in Li Ning Limited
- Represented TPG Capital in connection with its contemplated acquisition of an insurance agency group listed in the U.S.
- Represented TPG Capital in connection with its contemplated acquisition of a natural gas company listed in the U.S.
- Represented UBS in connection with its RMB3.13 billion equity investment in China Cinda Assets Management Co., Ltd.

Outbound

- Represented a consortium led by a State-owned industrial investment fund in connection with its contemplated acquisition of SunEdison Semiconductor Limited, a U.S. listed company
- Represented IDG Capital in connection with its acquisition of the venture capital assets of International Data Group, Inc.
- Represented Mr. Liang Zhang (founder) in connection with the privatization of Synutra International, Inc., a company formerly listed on NASDAQ

FDI

- Represented Temasek in connection with its partnership with a State-owned bank for the establishment of village banks
- Represented Export-Import Bank of China, JP Morgan, Siemens and certain other investors in connection with their joint establishment of a Sino-foreign joint venture guarantee company with an RMB5 billion share capital

OTHER INFORMATION

Education

- Harvard University, School of Law, LL.M.
- Peking University, School of Law, LL.B.

Professional Qualification

- Admitted to practice in New York
- Admitted to practice in the PRC
- Registered Foreign Lawyer in Hong Kong SAR

Professional Background

Ms. Jia joined the firm in July 2010 and returned to the firm in May 2017 after working at a leading U.S. law firm for two years.