

MICHAEL QI

Partner

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PRACTICE AREAS

MR. QI FOCUSES ON CORPORATE FINANCE PRACTICE, INCLUDING PE/VC INVESTMENTS/ DIVESTMENTS, DOMESTIC AND OVERSEAS MERGER/ ACQUISITIONS/RESTRUCTURING, CAPITAL MARKETS, CORPORATE MATTERS.

REPRESENTATIVE MATTERS AND CASES

Private Equity Financing.

- Michael has executed RMB/USD PE/VC financing in TMT, culture/sports/entertainment, consumer, healthcare and other industries, including PE investments of Sequoia in Pingduoduo, JD Logistics, Plus AI, Beidian, Work Trans and DU, Warburg Pincus in Souche, Homelink, An Neng Logistics and Kidswant and a genetic testing JV with Wuxi Pharma, CDH in TuSimple AI, Olympus in DST, Tianjian Medical and United Water, Khazanah Nasional in Welab, Vitruvian in YZF, Fountaininvest in FangDD, Kangshun 4S, Peacebird, Zbird Diamond and UniverStar, Hony Capital in ENN Energy, Haichang Park and SMG Pictures, Temasek in Zhongce Tyre and Shanda Literature, and VC investments in Meituan, Coffee Box, YESMRO, Kuaidi, Yiyi Medication, 91Health, Biohit, Changguang Medication, Phiskin, Eku, Angejia, YMM, PDD, Che300, Yaochufa, Wacai, Lingqu, Qingke, Exands, MTXX, Lalabobo, Handu, Mogu St, Meilishuo Quickpic, Line 0, MyFriday, Four Seasons, Snowball, Melot, Souche, Cheyipai, Kascend, Juststyle, Lvmama, To8to, Milanoo, Jumei, AdSame, Aotian, AdChina, Okaybuy, Masa Maso, Downjoy, Aobi, AllTech, Youku, T2CN, 7f Game, eHi, China Fitness, Chaintea, 72 St, XXJ, Super Sports, Yinrun Media, Hua Yi Pictures, acting for company or investors e.g. Warburg Pincus, Fountaininvest, Olympus, Sequoia, SIG, Matrix, Qiming, Hony, CDH, Carlyle, Morningside, Cathay, CDBI, Yunqi, etc.

Mergers and Acquisitions.

- Michael has been advising mergers and consolidation transactions in various forms: major asset restructuring (MAR) by and foreign strategic investments (FSI) in A-share listcos such as acquisition of Shangpharma by Quantum HiTech, Huaxia Dairy by SKX Biotech, Star Tech by Shangfeng Industrial, investments in Shanghai City Investment by Hony Capital, Kehua Biotech by Fountainvest, (ii) domestic or overseas acquisition by overseas listcos such as E-House, 51JOB, Focus Media, Trina Solar, Home Inn, YY, acquisition of Anjoke by 58 and merger of Didi and Kuaidi, (iii) privatization of overseas listcos including Focus Media, iKang, Shangpharma, CRIC, E-House, BONA, Trina and subsequent de-redchipping, (iv) mergers and acquisitions among private industry entities, e.g. restructuring, consolidation and multiple rounds of equity/debt financing of ANE Logistics, sale of Techforever 3D and sale of Ningbo bicycle assembly to US companies, SMIC share-asset swap with Motorola China, Deluxe Galaxy acquisition of Red Earth Cosmetics, Alcatel Shanghai Bell investment in Datang, GE acquisition of Donghai Quartz, AATI acquisition of IP Core, Ping An proposed investment in a major telecom SOE, etc. Multiple M & A deals won Deal of the Year awards.

Capital Markets Financing.

- Michael has advised the restructuring, IPO/listing and follow-on offerings of CANGO Finance, EHouse, Four Seasons Education, China Rapid Finance, RiCi Healthcare, Jupai Finance, Leju Realty, Xunlei Video, Haichang Parks, VIPshop, YY Entertainment, Aikang Medical, Focus Media, Montage Tech, iFeng Media, E-House, Shiji Jiayuan, CRIC, Shangpharma CRO, Trina Solar, Christine Bakery, Legaga Agriculture, Country Style Cooking, Changfeng Axles, Spectra Opoelectronics, Air Media, Comtech, SMIC, Zhoeng Pin Food, etc., as counsel to the issuer or the underwriters such as Goldman Sachs, BAML, Deutsche Bank, Morgan Stanley, UBS, Credit-Suisse, Citigroup, BNP Paribus, Barclays, JP Morgan, China Renaissance, etc.

Private Equity Fund Formation.

- Michael has handled formation of pioneering PE/VC funds China, including Haitong- Fortis Fund, the first Sino-foreign contractual investment fund in China; Infinity- CSVF Fund, the first limited partnership FIVCE fund, followed by Sequoia-SZVC Fund and Softbank-CSVF Fund; New Margin Yongxuan Fund, the first limited liability company FIVCE fund; New Margin Yongjing Fund, among the first RMB funds; He also advised structuring and operation of a number of other funds e.g. Zhong-Xing Industry, New Generation, Oriza Holding, Abax Capital, etc.

OTHER INFORMATION

Mr. Qi is a founding member of Fangda Partners with over 25 years of practice experience in China and New York. From 2000 to 2020 he has been nominated by Chambers Asia, IFLR1000, Asia Law & Practice, Legal 500, Asian Private Equity and other professional media as a leading lawyer in PEVC, M&A, Capital Markets and TMT businesses. He is named as an eminent practitioner in private equity practice by Chambers Asia.

Education

- Tsinghua-PBCSF, Science Entrepreneur Class, 2019-2021
- CEIBS, CFO Executive Program, 2010-2011
- New York University School of Law, LL.M. (Hauser Scholarship), 1996
- Fudan University School of Law, LL.B., 1990

Professional Qualification

- Admitted to practice in the PRC (1992)
- Admitted to practice in New York (1997)

Professional Affiliations

- Mr. Qi is the Representative General (Asia) of International Bar Association (IBA) Securities Committee, member of National Lawyers Congress, and member of China People's Political Consultative Conference (CPPCC) Shanghai and its legislative commission. He is also a visiting professor at East China University of Politics and Law.