JEFFREY DING

Partner
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PRACTICE AREAS

MR. DING IS A PARTNER IN THE BEIJING OFFICE OF THE FIRM. MR. DING SPECIALIZES IN GENERAL CORPORATE MATTERS, M&A, PRIVATE EQUITY AND CAPITAL MARKETS. HE HAS ALSO ADVISED ON MANY CROSS-BORDER ACQUISITIONS, PUBLIC OFFERINGS, PRIVATE PLACEMENTS, AND JOINT VENTURE TRANSACTIONS.

REPRESENTATIVE MATTERS AND CASES

- Advised the investor group consisting of ANTA, FountainVest and others in their proposed acquisition of Amer Sports Corporation, a sporting goods company with internationally recognized brands
- Represented Ant Financial in Alibaba Group's equity investment in Ant Financial, upon completion of which, Alibaba Group will hold 33% of the shares in Ant Financial
- Advised China National Chemical Corporation as PRC counsel on its tender offer for Syngenta's 100% outstanding shares at the price of USD 465 per share, with an aggregate valuation of Syngenta at over USD 43 billion
- Acted for Primavera Capital in its Series F private equity investment in Dasouche, a leading automobile new-retail platform in China
- Represented Ant Financial in its more than RMB 1 billion investment in Winning Health Technology Group Co., Ltd. and its wholly owned subsidiary Winning Internet Technology Co., Ltd.
- Acted for Primavera Capital and Ant Financial Services in their announced total investment of USD 460 million in Yum! China Holdings Inc.
- Represented Focus Media in its back-door listing on the A-share market in which Hedy Holding, an A-share listed company, acquired Focus Media by issuing new A shares and cash at a valuation of RMB 45.7 billion

- Represented Delta Airlines in its HKD 3.48 billion subscription of 465,910,000 H shares issued by China Eastern Airlines Corporation
- Advised General Electric in its RMB 3.38 billion strategic investment in China XD Electric Co., Ltd., which was the first strategic investment by a Fortune 500 company in a PRC-listed company
- Acted for HP in its RMB 18.85 billion sale of 51% of the total share capital of H3C Technologies Co., Ltd. to Unisplendour Corporation Limited, a company listed on Shenzhen Stock Exchange
- Represented UBS AG in its pre-IPO investment in China Cinda Asset Management Co., Ltd.
- Acted for Goldman Sachs Group Inc. in its HKD 2.59 billion investment in Geely Automobile Holdings Ltd, China's largest private-owned independent carmaker
- Represented The Blackstone Group in its approximately USD 600 million investment in China Bluestar Corporation
- Advised the underwriters CICC, Anxin Securities, CITIC Securities and Goldman Sachs Gaohua on the A-share offering of PICC Co., Ltd.
- Represented Alibaba Group Holding Limited in its public offering and secondary listing on the Main Board of the HKSE, raising approximately USD 11.24 billion
- Represented BeiGene Ltd. in its public offering and listing on the Main Board of The HKSE, raising approximately USD 900 million
- Acted for the sole sponsor Morgan Stanley Asia Limited in the secondary listing on the Hong Kong Stock Exchange of Fast Retailing Co., Ltd.
- Acted for IntelliCentrics Global Holdings Ltd., a company that provides credentialing services in the healthcare industry, in its global offering and listing on the Main Board of the HKSE, with the gross proceeds of approximately HKD 432.8 million
- Represented Shandong International Trust Co., Ltd. in its initial public offering and H-share listing on the HKSE, raising approximately HKD 2.95 billion before the exercise of any over-allotment option
- Advised Deutsche Securities Asia Limited, Merrill Lynch Far East Limited and CITIC CLSA Capital Markets Limited as the joint sponsors in the USD 800 million initial public offering and H-share listing on the Hong Kong Stock Exchange of China Development Bank Financial Leasing Co., Ltd.
- Represented Linekong Interactive Co., Ltd. in its initial public offering in Hong Kong and Rule 144A/Regulation S offering of 73,968,000 ordinary shares before the exercise of any over-allotment option, raising approximately HKD

724.9 million

- Represented CICC and Galaxy Securities in the initial public offering and listing on the Main Board of the HKSE of Hanhua Financial Holding Co., Ltd., raising approximately HKD 1.9 billion
- Represented Zoomlion Heavy Industry Co., Ltd., an A-share listed company, in its Hong Kong public offering, raising approximately HK$14.98 billion
- Represented bookrunners Morgan Stanley, J.P. Morgan and Macquarie for the issue of the convertible bonds of Kingsoft Corporation Limited, a leading online game, office software, internet security and cloud computing company in China, raising about HKD 2.32 billion
- Advised Goldman Sachs on the initial public offering of Huahong Grace Semi-conductor and its listing on the Main Board of the HKSE, raising about USD 300 million
- Represented Banca IMI S.p.A., CLSA Limited, Goldman Sachs, UniCredit Bank AG and several other underwriters in the initial public offering of PRADA S.p.A. in Hong Kong and Rule 144A/Regulation S placing, raising approximately HKD 19.2 billion
- Advised Goldman Sachs, HSBC, Morgan Stanley and several other underwriters as their PRC counsel in the initial public offering of Samsonite International S.A. in Hong Kong and Rule 144A/Regulation S offering, raising approximately HKD 13.3 billion

OTHER INFORMATION

Mr. Ding has more than 20 years of experience practicing law. He has represented numerous international clients, including multinational corporations, financial institutions and private equity funds, in their investment projects in China. He has also represented clients in many US and HK IPOs and A-share deals.

Education

- Peking University School of Law, LL.B

Professional Qualification

- Admitted to practice in the PRC

Professional Background

Before joining Fangda Partners, Mr. Ding worked as legal counsel for a Fortune 500 company. He has been named a leading lawyer by Chambers and Partners, International Financial Law Review, China Law and Practice and other professional journals in the areas of Corporate/M&A and Capital Markets every year since 2007.