

FRANK DING

Partner

Fangda Partners

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PRACTICE AREAS

FRANK ADVISES ON M&A, PRIVATE EQUITY, FINANCIAL SERVICES AND OUTBOUND INVESTMENTS. HE ALSO HAS EXPERIENCE IN A VARIETY OF CHINA-RELATED CORPORATE MATTERS.

REPRESENTATIVE MATTERS AND CASES

Industrial and Strategic M&A Transactions

- Represented a leading industrial gas manufacturer in its proposed acquisition of a controlling stake in a state-owned industrial gas manufacturer
- Represented Fullerton Financial Holdings (FFH) in its joint acquisition (with BOC) of the village bank portfolio from a major PRC bank and in its joint acquisition (with BOC) of 15 village banks from China Development Bank
- Represented NWS Holdings Limited in its joint investment with Suez Environment in Chongqing Sanfeng Environment Group Co., Ltd.
- Represented EDF Energies Nouvelles, a subsidiary of EDF Group dedicated to renewable energy, in its acquisition of a majority stake in UPC Asia Wind Management (UPC AWM), which develops and builds wind projects in China
- Represented CIMB Bank in its RMB 1.5 billion sale of 18.21% interest in Yingkou Commercial Bank
- Represented IFC and Rabobank in their RMB 1.6 billion sale of their combined 14% interest (5% held by IFC and 9% held by Rabobank) in Hangzhou United Rural Cooperative Bank to three Chinese buyers after a competitive bidding process
- Represented Banco Santander SA in its EUR 470 million acquisition of an 8% equity stake in China's second-largest urban commercial and retail lender, Bank of Shanghai Co., from HSBC Holdings Plc

Private Equity and Venture Capital Investment

- Represented Boyu Capital in its USD 100 million investment in Yuanfudao
- Represented MBK Partners in its private equity investments in China business, including its USD 286 million acquisition of a minority shareholding in CGI Holdings Limited
- Represented Alibaba, together with its affiliate, in their RMB 5.45 billion acquisition of 15% equity interest in Juranzhijia
- Represented Alibaba in its HKD 22.4 billion acquisition of 26.02% shares in Sun Art
- Represented Alibaba in its USD 300 million acquisition of 10% shares in Xiaohongshu
- Represented Alibaba in its RMB 330 million acquisition of an equity interest in New Zealand Xinyun (Shanghai) E-commerce Co., Ltd.
- Represented Ant Financial in its RMB 232.5 million acquisition of 10% equity interest in CFPA Microfinance Management Co., Ltd.
- Represented Blackstone in its buyout acquisition of SHP Group, a leading cosmetics packaging manufacturer
- Represented Yunfeng Capital in its RMB 406 million acquisition of 5% equity interest in Banma Internet Technology Co., Ltd.
- Represented Hillhouse Capital in its USD 50 million investment in Mydreamplus Group Ltd.
- Represented Warburg Pincus in its USD 100 million investment in Yuanfudao
- Represented China Mobile in its venture capital investments in China businesses
- Represented Huatai Innovation Investment in its venture capital investments in China businesses

Foreign Direct Investment and General Corporation

- Represented Fullerton Financial Holdings (FFH) in its establishment of a joint venture with BOC as the holding company of all the village banks jointly invested by FFH and BOC
- Represented Honeywell in its asset spinoff projects
- Represented Alibaba on several joint ventures projects in the retail business, including its RMB 1 billion joint venture with Bailian Group

- Represented Boeing in its establishment of a Sino-foreign equity joint venture with Commercial Aircraft Corporation of China Ltd.
- Represented Hwabao Investment Corp. in the establishment of Four Rivers Investment Management Co. Ltd, a Sino-foreign equity joint venture incorporated with a registered capital of RMB 1 billion

Outbound Investment

- Represented M.L.S. Electronics Co., LTD in its EUR 400 million joint acquisition of OSRAM's business unit Lamps known as LEDVANCE with IDG Capital Partners and Yiwu State-owned Asset Supervision Center
- Represented Fosun International Limited in the conversion of its 19.69% interest in Kleinwort Benson Group into shares equivalent to a 17.46% stake in the Euronext Brussels-listed RHJ International, the parent company of a number of European financial institutions
- Represented CM International, the Singapore-based investment arm of China Minsheng Investment Corporation Ltd, in its acquisition of Sirius International Insurance Group Ltd. from White Mountains Insurance Group Ltd. for about USD 2.2 billion
- Represented Shanghai Prime Machinery Company Limited, a subsidiary of Shanghai Electric Group listed in Hong Kong, in an approximately EUR 160 million acquisition of all the shares of Nedschroef

Capital Markets

- Represented Budweiser APAC in its HKD 39.2 billion H-share public offering on the Stock Exchange of Hong Kong
- Represented the joint sponsors in the USD 1 billion H-share listing on the Hong Kong Stock Exchange of Everbright Securities Co., Ltd.
- Represented Huatai Securities Co., Ltd. in its USD 5 billion H-share public offering on the Stock Exchange of Hong Kong (the largest HK IPO in 2015)

OTHER INFORMATION

Education

- Fudan University, LL.B
- Fudan University, LL.M

Professional Qualification

- Admitted to practice in the PRC

Work Language

- Mandarin
- English

Professional Background

Frank joined Fangda Partners in 2017. Before joining the firm, he was an associate at Clifford Chance LLP.