

FENG XUE

Partner

Fangda Partners

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PRACTICE AREAS

MR. XUE FOCUSES ON MERGERS AND ACQUISITIONS, PRIVATE EQUITY, VENTURE CAPITAL, JOINT VENTURE TRANSACTIONS, RESTRUCTURING TRANSACTIONS, AND GENERAL CORPORATE MATTERS. MR. XUE HAS EXTENSIVE EXPERIENCE IN REPRESENTING CHINESE AND INTERNATIONAL CLIENTS IN TRANSACTIONS IN CHINA RELATING TO NEW TECHNOLOGIES, PHARMACEUTICALS AND CONSUMER GOODS.

REPRESENTATIVE MATTERS AND CASES

M&A Transactions

Mr. Xue has represented various financial investment and industrial clients to carry out controlling stake acquisitions in the fields of digital economy, artificial intelligence, semiconductor, consumer goods, manufacturing, etc. The types of transactions cover listed and unlisted company acquisitions, cash/share swap acquisitions, domestic and red chip structure acquisitions, business restructuring acquisitions, etc., and some of these transactions have historically been recognized as the transactions of the year by international professional legal rating agencies.

- Represented Alibaba in a number of milestone acquisitions, including but not limited to (1) the acquisition of Youku Tudou; (2) the acquisition of Eleme for \$9.5 billion (which was named the M&A Deal of the Year 2018 by the Merger Market and Asia Legal Business); (3) the merger of Eleme and Koubei and introduced a new round of \$3 billion equity financing from Softbank and other investors; (4) the acquisition of C-SKY Microsystems (中天微电子); and (5) the acquisition of the cross-border e-commerce platform, Kaola (考拉海购), from Nasdaq-listed NetEase for \$2 billion (which was named the TMT Deal of the Year 2020 by China Law & Practice); (6) the acquisition of Meiwei APP (美味不用等)

- Represented CMC in its buyout acquisition of UME Cinema Group, Zilong Games (紫龙游戏), and XuXuHuaSheng Media (栩栩华生传媒)
- Represented a client in its negotiation for the acquisition of a controlling stake in YMJ (郁美净)
- Represented a client in its negotiation for the acquisition of Vee Beverage Group (唯怡饮料集团)
- Represented a client in its negotiation for the acquisition of BF Pharmaceutical (奥美制药)
- Represented Ele.me in (1) its 100% acquisition of Baidu Waimai (百度外卖); (2) the acquisition of several regional cooperation providers
- Represented a PRC client in its 100% acquisition of a third-party payment company, and represented the existing shareholders of a third-party payment company in their trade sale of the company
- Represented Tongcheng in its buyout acquisition of Hongtu Airline (红土航空)
- Represented Swire Beverage, a subsidiary of Swire Pacific (HKSE: 00019), in its (i) acquisition of equity interests in the bottling operations from The Coca-Cola Company, (ii) acquisition through auction of equity interests in the bottling operations from COFCO Coca-Cola Beverages Limited, and (iii) disposal of equity interests in certain bottling operations to COFCO
- Represented Zhilian Zhaoping (智联招聘) in its acquisition of an online hiring company in China
- Represented Bunzl plc in its buyout acquisition of a PRC leading private company engaging in sales of labor protection devices

Private Equity and Venture Capital Investments

Mr. Xue has represented various PE/VC clients and corporate clients in minority investment in a wide range of industries, including biopharmaceuticals, semiconductors, robotics, artificial intelligence, new materials, consumer goods, green economy, etc., ranging from seed round to Pre-IPO stage.

- Represented Alibaba and Ant Group in their various TMT investments in China
- Represented CICC in its various pre-IPO investments in the high-end manufacturing industries in China
- Represented Matrix Partners China in its various investments in the TMT, FMCG, life science & healthcare industries in China
- Represented Redpoint Ventures in its various investments in the TMT and

FMCG industries in China

- Represented Yunqi Partners in its various TMT investments in China
- Represented Miracle Plus in its various TMT investments in China
- Represented Challenjers Capital in its various FMCG investments in China
- Represented BA Capital in its various FMCG investments in China
- Represented Olympus Capital Asia in its various ESG investments in China
- Represented INGKA (the parent company of IKEA) in its investment in DST Group (地上铁租车)
- Represented Hillhouse Capital in its investment in tcpjw.com (同程票据网)
- Represented Rosefinch Fund in its investment in Horizon Robotics (地平线), a leading provider of energy-efficient computing solutions for advanced driver assistance systems (ADAS) and automated driving (AD) for consumer vehicles
- Represented Welkin Capital in its investment in Tuhu.cn (途虎养车), a leading integrated online and offline platform for automotive service in China
- Represented Cedarlake Capital in its investments in Siengine (芯擎科技) and Robosen (乐森机器人)
- Represented GAW Capital in a strategic joint venture with Tencent and a domestic healthcare group to develop Internet healthcare program in China
- Represented a wide range of start-up companies in TMT, new energy, FMCG, life science & healthcare industries in several rounds of their equity financings

Overseas Greenfield Investments and M&As

- Represented an A-share listed client in its various joint venture transactions in the Middle East.
- Represented a biopharmaceutical client in its acquisition of a local pharmaceutical company in Germany.
- Represented several industrial clients in their supply chain FDI projects in Southeast Asia

Corporate Restructuring and General Corporate Matters

- Advised a wide range of fund clients and start-ups on overseas red-chip restructuring and de-VIE restructuring matters
- Advised several MNCs and corporate clients on various TMT operation compliance matters

- Advised several fund clients and corporate clients on ODI compliance matters
- Represented several startups in their various general corporate matters and establishment and implementation of share incentive plans (option, restricted shares, RSU, etc.)

OTHER INFORMATION

Education

- University of International Business and Economics, Beijing, L.L.M.
- East China University of Politics Science and Law, Shanghai, L.L.B.

Professional Qualification

- Admitted to practice in the PRC

Publications

- Lexology: Panoramic Venture Capital (China) 2024 (Co-Author)