

ALICE ZHU

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PRACTICE AREAS

MS. ALICE ZHU PRACTICED LAW IN LEADING FIRMS IN NEW YORK, LONDON, HONG KONG AND MAINLAND CHINA. SHE SPECIALIZES IN CROSS-BORDER DEALS, MERGERS & ACQUISITIONS, PRIVATE EQUITY INVESTMENTS, TMT TRANSACTIONS AND GENERAL CORPORATE.

REPRESENTATIVE MATTERS AND CASES

- Represented Alibaba Group and Ant Financial in various investments and acquisitions outside and inside China
- Represented Blackstone in its exit from Pactera Technology International Ltd., a portfolio company with global IT business
- Represented BT in its agreement to buy Britain's largest mobile operator EE from Deutsche Telekom and Orange in a cash and share deal worth £12.5 billion
- Represented Invensys plc in its global disposal of its rail division for £1.7 billion to Siemens AG
- Represented Dalian Wanda Group in its £320 million acquisition of Sunseeker International (Holdings) Limited, Britain's largest luxury yacht-maker, and its acquisition of the Central London development site One Nine Elms with planning permission for a hotel and residential complex
- Represented a sovereign wealth fund in its investment in luxury hotels in London
- Represented Host Hotels & Resorts Inc. in its acquisition of five luxury hotels in Europe for €450 million
- Represented Goldman Sachs in its HK\$1.9 billion convertible bond investment in Geely Group, the largest private auto-manufacturing group in

China

- Represented TPG in its investment in Daphne International Holdings Limited, an HKSE-listed company with shoe manufacturing and distribution businesses in China
- Represented Carlyle in its approximately US\$800 million investment in China Pacific Insurance (Group) Co., Ltd., which was the largest private equity investment in China and the largest foreign investment in the Chinese insurance sector at that time (awarded Private Equity Deal of the Year by China Law and Practice), and in its investment in Kaiyuan Hotel Group, a leading luxury hotel chain in China
- Represented Temasek and Singapore Airlines in their strategic investment in China Eastern Airlines
- Represented Jinjiang Group, one of the largest state-owned companies in Shanghai, in its strategic global alliance with Yellow Roadway
- Represented Kohler in its various direct investments and acquisitions in China
- Represented Danaher, a NYSE-listed company in its direct investments in China
- Represented ArvinMeritor, a US automobile systems manufacturer, in its corporate restructuring and various direct investments in China
- Represented Texas Instruments in various direct investments in China
- Represented Nongfu Spring, one of the biggest drinking water manufacturers and distributors in China, in its introduction of strategic investors; and
- Represented Carlyle, Blackstone, Sequoia, Merrill Lynch, Affinity Equity, Siemens, CCMP and Xinhua Finance in their investments in a wide range of business sectors in China, including energy, infrastructure, internet, media, advertising, logistics, automobile manufacturing and distribution, paper and consumer products, etc.

OTHER INFORMATION

Education

- Fudan University, School of Law, LL.B
- Columbia Law School, LL.M. (straight As; James Kent Scholar)

Professional Qualification

- Admitted to practice in the PRC

- Admitted to practice in New York
- Registered Foreign Lawyer in Hong Kong SAR