



# BRYAN CHAN

Shanghai

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## PRACTICE AREA

MR. CHAN SPECIALISES IN CROSS-BORDER M&A, PRIVATE EQUITY AND JOINT VENTURE TRANSACTIONS IN THE GREATER CHINA AND THE ASIA-PACIFIC REGIONS, WITH A FOCUS ON THE FINANCIAL SECTOR. MR. CHAN HAS BROAD EXPERIENCE IN ALL TYPES OF CORPORATE AND COMMERCIAL TRANSACTIONS ACROSS MULTIPLE SECTORS.

## Education

- St. Benet's Hall, Oxford University, B.A. in Jurisprudence

## Professional Qualification

- Admitted to practice in Hong Kong SAR
- Admitted to practice in England and Wales

## Professional Background

- Mr. Chan joined Fangda Shanghai in 2024. Before joining the firm, he practised with a UK Magic Circle firm in London, Hong Kong and Shanghai for 23 years, the last 3 of which were as chief representative of the Shanghai office of that Magic Circle firm.

## REPRESENTATIVE MATTERS AND CASES

### M&A - Commercial banking

- Advised Citi on its sale of a wealth management business in China to HSBC
- Advised RBS on its sale of retail and commercial business operating in 6 Asian jurisdictions
- Advised Standard Chartered Bank on its establishing the first Chinese-invested bank — China Bohai Bank — with the Tianjin government, Baosteel and Cofco
- Advised Citi on its investment in Shanghai Pudong Development Bank and subsequent sale of this stake on the A-share market
- Advised RBS on its sale of a retail and commercial business in China to DBS
- Advised RBS on its strategic investment in Bank of China
- Advised Citi as the consortium leader in its strategic investment in Guangdong Development Bank
- Advised Warburg Pincus on its proposed investment in China Webank

### M&A - Industrials

- Advised Yanfeng on the sale of its automotive interiors business to Adient
- Advised a European multinational on its proposed investment to acquire 100% of a trucks business through the state-owned asset exchange
- Advised BP on the disposal of its chemicals operations in 13 Asian jurisdictions
- Advised Shanghai Automotive on its acquisition of General Motors' stake in an Indian joint venture
- Advised Volvo on the disposal of its joint venture stake in a trucks company in Hangzhou
- Advised Key Principal Partners on the acquisition of a Chinese automotive spare parts company
- Advised a multinational on the proposed disposal of its global aluminium business
- Advised Siemens on the disposal of its China aeroengines business to Invensys
- Advised Sobel on its acquisition of a tannery in Jiangsu
- Advised Sun Chemical on the disposal of a company in Nantong

- Advised Coca-Cola on its bottling supply and manufacturing arrangements with Chinese partners

### **M&A - Asset management and NPL**

- Advised an international investor in establishing a foreign-invested wealth management JV in China
- Advised a US Private Equity Fund on establishing a platform to purchase non-performing loan assets in China
- Advised Schroders, Jardine Fleming and UBS on their fund management joint ventures in China
- Advised the seller consortium on the disposal of the boutique emerging-markets asset manager LGM to Bank of Montreal

### **M&A - Securities and futures**

- Advised UBS and Founder Securities on the joint disposal of their stakes in Credit Suisse Securities (China) Co., Ltd
- Advised Citi on the disposal of its stake in Citi Orient Securities Co., Ltd.
- Advised Morgan Stanley on the increase of its stake in its securities joint venture in Shanghai

### **M&A - Insurance**

- Advised Primus Pacific on its investment in New China Life Insurance Co., Ltd.
- Advised Carlyle on its investments in China Pacific Life Insurance and China Pacific Group
- Advised Commonwealth Bank on its stake in an insurance joint venture
- Advised a multinational insurer on its proposed acquisition of a Chinese private life insurance company
- Advised a US multinational insurer on its proposed joint venture with a state-owned bank

### **M&A - Consumer goods**

- Advised China Investment Corporation on the disposal of its stake in a dairy joint venture in Australia
- Advised PepsiCo on the acquisition of a snack food manufacturer in Hangzhou
- Advised a multinational on the proposed acquisition of a non-carbonated beverages business in China
- Advised The Home Depot on the acquisition of a home improvement business in Shanghai
- Advised numerous retailers including Toys”R”Us and Timberland on their retail operations in China
- Advised GLP on purchasing arrangements with an Australian chocolate manufacturer
- Advised GLP on a joint venture with fashion retailer Shein
- Advised an international logistics investor on its proposed acquisition of a cold chain business

### **M&A - Real Estate and Infrastructure**

- Advised New World Infrastructure on the disposal of four infrastructure companies in China
  - Advised Southern Energy on the disposal of a power plant in Guangdong
  - Advised a Hong Kong utility on the proposed acquisition of four power plants in China
  - Advised Enron on the disposal of a power plant in Hainan
  - Advised Prudential Asia on the acquisition of a stake in Indian cellular telecoms company Modicom
  - Advised on the financing of a desalination plant in Cyprus
  - Advised GLP on its acquisition of real estate projects in Shanghai, Fujian, Guangdong, Wuhan and Jiangsu
  - Advised Cerberus Capital on the acquisition of a commercial property development in Tianjin
  - Advised Telstra on its acquisition of a real estate agency in China
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